

Annual Report

2006



**Franciscan Hospital
for Children**

*A National Leader In Caring for Children
with Special Health Care Needs*

Our Mission

At Franciscan Hospital for Children, our mission is to provide compassionate care and education to children with special health care needs and to help them reach their full potential.

Our Vision

Our vision is to create a pediatric center for children with special needs that is a nationally and internationally recognized model, leader, and advocate of care that offers the best possible outcome for children with special needs.



Compassionate
Care &
Education.

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Message from our Leadership

Dear Friends,

Our annual report for 2006 celebrates countless individuals and colleagues, local organizations, and our corporate partners. It celebrates the accomplishments of the past year, and the success stories for which we are privileged to have shared with our patients and their families.



Whether you are a parent or other caregiver, a close family friend, or relative of a young patient who has spent time at Franciscan, you already know the caliber of our professional staff. We are fortunate that we have a skilled and compassionate workforce, a group of professionals who deliver the kind of care we would want for our own children. We are truly grateful for the trust that so many people place in us.

Delivering exceptional care to those who need us most is not something we take for granted. Each day we are thankful that so many talented people choose to work here. On behalf of the administrative team and the Hospital's Board of Directors, I extend a sincere "thank you" to all staff.

And to everyone who has a role in making this Hospital the great place that it is, I salute you. To everyone who volunteers at the Hospital, know how much we appreciate your time. And to our donors and all who attend our special events, and all of the people who help behind the scenes, know that your hard work, commitment, and generosity to the Hospital is recognized.

Running this Hospital is after all, a team effort. Feel good about the work you have done and the achievements we have made together. You have allowed us to fulfill our mission. And by all means, continue to stay involved. We can not do the work without you.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul J. DellaRocco".

Paul J. DellaRocco,
President & Chief Executive Officer.

**'I extend a
sincere
thank you
to all staff.'**



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Year 2006 In Review

CLAD 2006



Left to Right: Paul J. DellaRocco, CEO of Franciscan Hospital, Kim & Chris Prefontaine of the Prefontaine Foundation, Norah Jane Scholl (2006 Profile in Children's Courage Award Winner), Kim Jacobs of The Boston Bruins, Giselle Tejada a former patient, Natalie Jacobson of Channel 5 and Dr. James Mandel, CEO of Children's Hospital Boston.

The 2006 Community Leadership Award Dinner hosted over 500 friends and supporters of the hospital. The event held in September honored Children's Hospital Boston, the Boston Bruins and Norah Scholl, a very special patient of FHFC. The event which was co-chaired by a prestigious list of former CLAD honorees raised over \$900,000.00.

Our special thanks goes out to the 2006 Community Leadership Award Dinner Chair Group: Harold and Maura Brown, Doug Chamberlain, Joe DiLorenzo, Tim Fallon, Thomas Galligan, Steve Grossman, Regina Pisa, Elaine Schuster, and Barbara and Edward Swartz.

5th Annual Friends Ball



Left to Right: 2006 Co-Chairs Margo Shields, Marianne Sullivan & Laura Novack-Pontin, Senator and Vickie Tolman, Judy & Jonathan Parkhurst.

The 2006 Friends Ball hosted at the Boston Harbor Hotel in February successfully raised \$220,000 for the Hospital. The event which was attended by over 270 patrons owes its success to the friends of Franciscan, a volunteer group of successful professionals and members of the community who are committed to increasing the financial resources of FHFC.

The Hospital would like to thank its generous sponsors, particularly the Boston Harbor Hotel, which generously hosted the event.

Year 2006 In Review

Community Outreach

At Franciscan Hospital for Children, our health care professionals are often involved in initiatives that help the communities and its young citizens. Franciscan Hospital for Children believes in helping all children lead healthy and safe lives.



Dr. Linda Nelson

Annual WATCH Conference

Franciscan Hospital for Children is “host” to WATCH (World Against Toys Causing Harm) Press Conferences held twice a year. By joining with WATCH Directors, Attorneys James Swartz and Joan Siff, the Hospital provides local media outlets with information to help children enjoy safe summers and prevent injuries from toys.

Dr. Linda Nelson, pediatrician, helps get information about safety to the communities-at-large just in time for summer, and once again, in the fall, before the start of the holiday shopping season.

FHFC believes in helping all children lead healthy and safe lives.

Reading is Fundamental Book Donation Program

This program makes it possible for all children who are treated at the Hospital to receive a new book of their very own. Dr. Shauna Downey, pediatrician, coordinates the Hospital’s Reading Is Fundamental Program.



Dr. Shauna Downey reading to a patient



Bike Safety Program

Franciscan Hospital for Children distributed free bike helmets to kids as part of a joint program with the Governor’s Highway Safety Bureau. Pediatricians were on hand to measure heads for proper fit. In less than 2 days, 75 helmets were handed out to children from the community.

Year 2006 in Review

Community Partners



The Boston Bruins

The Boston Bruins have been long-time supporters of the Hospital and its mission. Currently, the Bruins have generously provided funding for the renovation of the Pulmonary Rehabilitation Unit at Franciscan. The project is scheduled to be begin soon.

The Wakefield Warriors Program

Tim Wakefield's Warriors Program continues to enable patients from Franciscan to visit and watch batting practice before all Tuesday Home games. Patients always leave Fenway with T-shirts, gifts, autographs and smiles.



New Balance Corporation

Our friends at New Balance have provided support to the Hospital over the years in numerous ways.

Among the projects that are currently supported by New Balance is the Children's Wellness Initiative, a program that provides outreach mental health services to children in selected local schools.

Mike FM Radio

Mike FM Radio held a day-long Random Act of Kindness drive on behalf of the Hospital to encourage the listening public to request a song and make a donation to support programs at the Franciscan.

To kick off the drive, Mike FM threw a Mascot Party for the kids at the Hospital.



Hospital Improvements



New Teen Play Area: The Lizard Lounge

Renovation projects completed on the Pediatric Rehabilitation Unit in 2006 include a new state of the art, handicapped accessible play area for Teens.

This project was made possible by support received from the Pitching in for Kids Foundation and Tim Wakefield.

KDS Excel Kitchen

Through a Trust Donation to The Kennedy Day School, a state-of-the-art kitchen and laundry room was constructed.

The newly installed equipment allows for enhanced accessibility. Now, children in the Day School can learn basic life skills needed so they can be more independent in their post-school days.



Toys 'R' Us Children's Fund

Starlight Site

The new Starlight Starbright Toys R Us playroom is a joint creation of a partnership with the Starlight Starbright Children's Foundation and the Toys "R" Us Children's Fund. This room now serves as a fully equipped child friendly area that younger children use to play and learn.

The Hyman Novack Medical Day Care Center

The Medical Day Care Center was recently renovated and the Center was renamed the Hyman Novack Medical Day Care Center in honor of Mr. Hyman Novack, a true friend and supporter of Franciscan Hospital.



Testimonials

“Above and Beyond”

Ask our patients. Talk with their families. Over and over you will hear about the high quality of care provided at Franciscan Hospital for Children. You will hear about the dedicated team of professionals. You will hear about compassion; you will hear about the concern for both patients and their family members.

Over the years, Franciscan Hospital for Children has developed a reputation as one of the nations’ largest pediatric rehabilitation hospitals – a place where the staff is known *and respected* for going “above and beyond.” When you talk with patients and their families, they may tell you of two or three people who made a significant difference in their lives. Most often, they are the front-line caregivers: physicians, nurses and therapists. These staff members positively impact our patients’ lives because of their expertise, and because they have the entire Franciscan team – from the president to the housekeeper – focused on the patient and supporting their efforts.

We salute our entire team, a group that’s second to none, and stronger because of one another. In most instances, superlatives like “outstanding,” “above and beyond,” “over-the-top” and other adjectives are used to describe a staff person or a group who goes “the extra mile.”



‘Outstanding,
above
and
beyond,
over-the-top....’

“Here are a few of the many comments we received from our patients’ parents:

“The staff is the most engaging and accommodating we’ve ever encountered in a health care setting.”

Parent.

“I truly am grateful for all of the support and wonderful people we encountered at Franciscan. Our lives are so much better because of them.”

Parent.

And we hear from health care professionals as well:

“As a pulmonologist it is very reassuring to know that our patients will receive great respiratory care in a family-centered, loving environment.”

Dennis C. Stokes, MD

Pediatric Pulmonologist. Children’s Hospital at Dartmouth & Professor of Pediatrics. Dartmouth Medical School

“There are times each year when some of our patients are in need of transitional or rehabilitation services bridging the Neonatal Intensive Care Unit and home with their families. The Franciscan Hospital for Children is the best in delivering such comprehensive care. Their staff is utmost professional and the care and compassion they bestow on their patients is simply second to none.”

Robert M. Insoft, MD

Medical Director, Neonatal Intensive Care Unit, Massachusetts General Hospital

Financial Performance

Combined Statement of Revenue and Expenses For the years ended September 30, 2006 and 2005

	2006	2005
Total Revenue	<u>\$ 41,615,000</u>	<u>\$ 40,409,000</u>
Expenses		
Salaries & Benefits	26,229,000	25,000,000
Supplies and Purchased Services	12,625,000	12,630,000
Depreciation	1,420,000	1,212,000
Interest	423,000	207,000
Provision for Doubtful Accounts	656,000	1,292,000
Total Expenses	<u>41,353,000</u>	<u>40,341,000</u>
Operating Income	<u>\$ 262,000</u>	<u>\$ 68,000</u>

Consolidated Balance Sheet For the years ended September 30, 2006 and 2005

	2006	2005
Assets		
Total Current Assets	\$ 8,638,000	\$ 7,893,000
Total assets whose use is limited or restricted	2,967,000	2,198,000
Property and equipment, net	13,233,000	13,286,000
Total Assets	<u>\$ 24,838,000</u>	<u>\$ 23,377,000</u>
Total Current Liabilities	\$ 7,300,000	\$ 7,350,000
Total Long Term Liabilities	6,859,000	6,073,000
Total Net Assets	10,679,000	9,954,000
Total Liabilities and Net Assets	<u>\$ 24,838,000</u>	<u>\$ 23,377,000</u>

Selected Comparative Statistics

	2006	2005
Patient Days	18,892	18,150
Average Length of Stay	31.28	39.98
Residential Days	10,369	9,859
Outpatient Procedures	259,078	256,704

Focus on Philanthropy

Thanks to the generous support of friends and benefactors, children from Massachusetts, the United States and around the globe have found hope through the care and treatment provided at Franciscan Hospital. The support we receive from countless individuals is essential to the Hospital's ability to provide the finest care for our patients. Ways you can help:

- Consider making a donation. Make a secure online donation at www.franciscanhospital.org.
- Attend a special event. For information on upcoming events, please call (617) 779 1414.
- Donate your vehicle. Call 1-800-568-8688 for more information.
- Consider a planned gift to the Hospital. Please call (617) 254 -3800 ext 3084 for more information..
- Become a corporate partner by making a gift, funding a grant or sponsoring an event.

For more information on supporting the Hospital, please call the Development Dept. at 617-779-1139.

Donate online

@

www.franciscanhospital.org

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\$100,000 and up

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\$25,000 to \$99,999

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FRANCISCAN HOSPITAL FOR CHILDREN

30 Warren Street

Boston, MA 02135

www.franciscanhospital.org

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